HUB INSIDER

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THE FINE ART OF MOTIVATING KIDS

P4

SEE PAGE 8

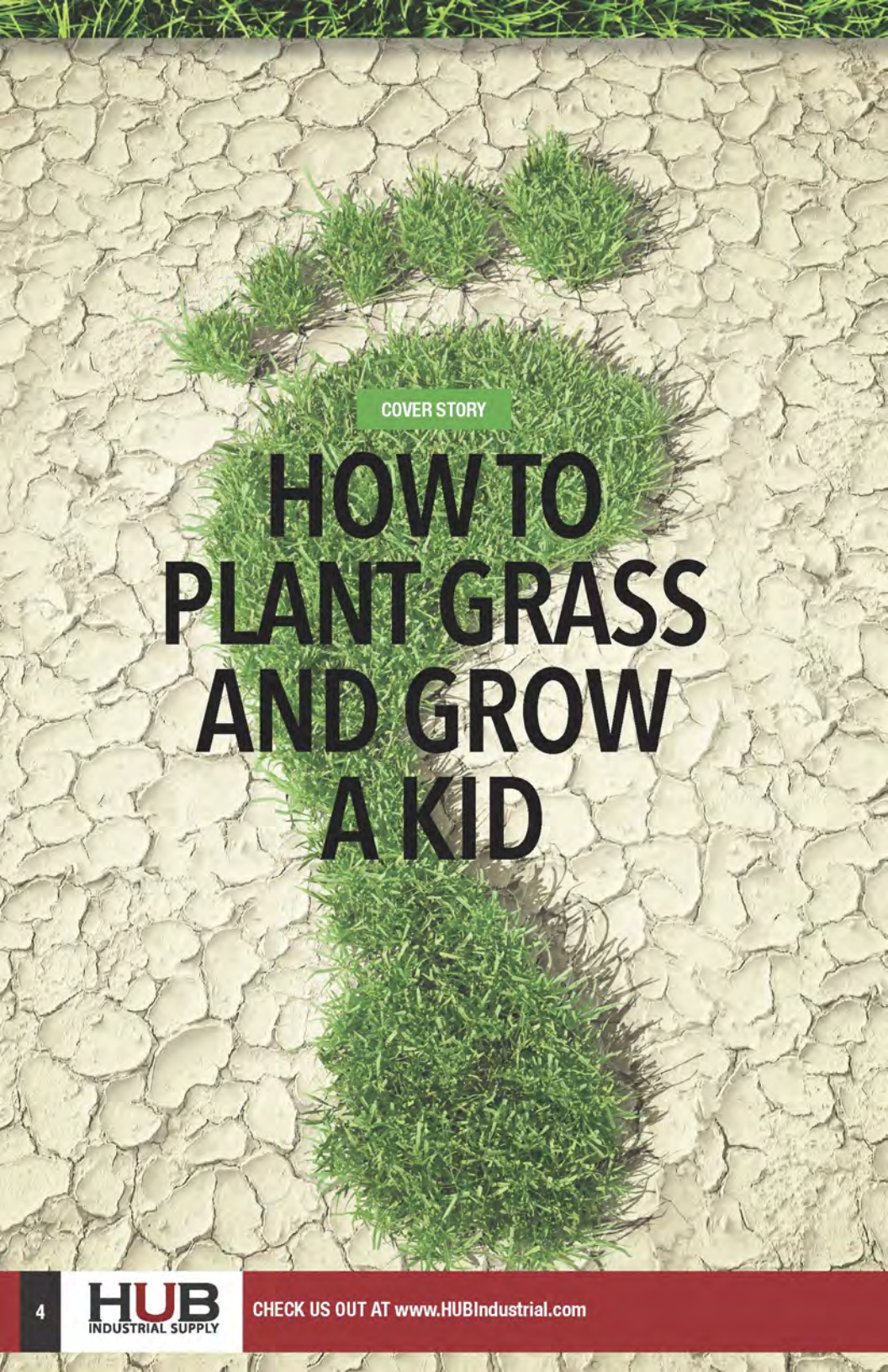
WIN ME! 2-PERSON ALPINE TENT

HUB INDUSTRIAL SUPPLY

SATURDAY IN THE PARK WITH HUB

On a recent Saturday in Lake City, FL, HUB employees and family members gathered in the empty lot next door to our offices for an afternoon of fun and festivities. For one day, the lot was transformed by the appearance of a large food tent, two volleyball nets, and several inflatable features such as slides and bounce houses.

The forecast had called for storm clouds all week, but when the day came, the rains decided to go elsewhere. After a catered BBQ dinner, we sat down to an awards presentation. Everybody left with a feeling of pride to be a part of a company that does so much to serve our clients and each other.



COVER STORY

HOW TO PLANT GRASS AND GROW A KID

HUB INDUSTRIAL SUPPLY

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I bought a big bag of grass seed to fill in the bare spots on my lawn that winter had left behind. Since my son Michael was out of school on Spring break, I gave him the assignment of spreading the seed over the lawn.

"Put the seed in the spreader, and when it is all distributed, go over it with a rake," I told him.

My instructions would have been clear enough to someone accustomed to dealing with planting grass, but young Michael's prior experience was limited to mowing it and playing in it. He did not understand that the purpose for the raking was to embed the seed deeper in the ground so it could have something to root into once it germinated. His history with rakes consisted of gathering up things, so when he was told to "go over" the distributed seed with a rake, he dutifully began raking the seeds into piles, until his mother noticed what he was doing. I can only imagine how difficult it must have been to get those little seeds to move any practical distance when coaxed along by the narrow tines of a rake. I got a text from him at that point. "Dad," he asked, "didn't you want me to rake the seeds into piles after I spread them?"

Children tend to fit into two extremes. Some of us come into the world demanding to know not only the "hows" but the "whys" of every instruction given to us, while others, like Michael, are more than happy to leave the details in the hands of those older and wiser.

Neither of these life strategies works well in every situation, so as we get older, we become better able to recognize when to ask more questions and when to trust and obey. I believe this grass seed experience will be a powerful lesson for Michael that there are times when it is important to ask more questions before proceeding with an unfamiliar task that has no seeming purpose.

I'm very pleased with Michael's academic performance this year. One of his goals was to make honor roll, and he

proved to himself the power of setting goals by achieving A-B honor roll for the first time in his life.

There are two things I require from my kids with regard to school, and the first one isn't 'A's and the second one isn't 'B's. I tell them I don't really care about the grades they earn provided they 1) have a phenomenal attitude, and 2) they do their very best.

Attitude and effort are the best indicators I know of to ensure success. If you approach any challenge in life with the right attitude, you might still fail, but you will at least fail knowing you gave it your best. Failure, I tell my kids, is nothing to be afraid of. Being afraid to fail is crippling to success. So have a good attitude, don't be afraid to fail, believe in your abilities, and the grades will usually follow.

What kinds of challenges have you faced with your kids? I'd love to know your stories!

Gabriel

GABRIEL CURRY
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Kevin and Mary enjoyed springtime in the Smoky Mountains

FEATURED EMPLOYEE

KEVIN KOCK

Accountants tend to have a reputation for leading dull and uneventful lives. Whether that is generally true or not, the reputation does not apply to our controller, Kevin Kock.

HUB's CFO was born on a livestock farm near tiny Chancellor, South Dakota. At the young age of 19, Kevin was thrust in the role of head of the family farm upon the death of his father.

By the time he was 23, he was certain that farming was not what he wanted to do with the rest of his life. He sold out and moved to Sioux Falls, where he trained to be a refrigeration technician. But life had other plans for him.

The economic recession of the early '80s stymied his grand entrance into the refrigeration trade, so the newly married Kevin decided to go back to school, and this time his chosen field was accounting. Again, life intervened.

What followed was a long string of semi-skilled jobs in a variety of fields from making gold and silver ingots to carpet cleaning. He always made a good impression with his employer, but he could never quite find a satisfying fit for his skills and interests.

He finally saw a chance to use his professional training when a friend invited him to take over as accountant for a mid-sized roofing company. That turned out to be just the entrée he needed to begin his career as a financial officer, and a series of opportunities followed that lent him the experience which, combined with his academic training, enabled him to become the wise and powerful money manager that he is today.

Kevin was recruited to work for HUB nearly ten years ago, and his hand on the financial rudder has been steering us clear of treacherous shoals during a period of record growth. He says HUB is the best managed business he has ever worked with. He also thinks working with predominantly younger team members keeps him on top of his game. "I love the youthfulness, the energy of HUB," he says.

Kevin has lived in Lake City with his wife Mary for more than 25 years. They love the outdoors and spend their free time swimming and biking. They also love the Smoky Mountains and travel there twice yearly.

Source: infoplease.com, 2014

DID YA KNOW?

FUN FACTS

THAT OUR OUT OF THIS WORLD

1. There is no set number of people in an astronaut candidate class; NASA selects its candidates on an as-needed basis. To even apply to be an astronaut, candidates must have completed 1,000 hours of flying time in a jet aircraft.

2. A spacesuit weighs approximately 280 pounds—without the astronaut—and it takes 45 minutes to put it on.

3. Snoopy, from the Peanuts comics, is the astronauts' personal safety mascot.

4. Explorer 1, launched on Jan. 31, 1958, was the first artificial satellite sent into space by the United States. It orbited Earth every 115 minutes, and its cargo included a cosmic ray detector designed to measure the radiation environment in Earth's orbit.

5. Each space shuttle astronaut is allotted 3.8 pounds of food per day. Foods are individually packaged and stored for ease of handling in zero gravity. Foods are precooked or processed, so as to require no refrigeration, and are either ready to eat or can be simply prepared by adding water or by heating.

6. A manned rocket reaches the moon in less time than it took a stagecoach to travel the length of England.

7. America's first space station was Skylab, which was longer than a 12-story building and contained almost 12,000 cubic feet of living space.

8. Although it may appear to be flying backward, the flag on the shuttle is positioned so as to appear as though it's flying alongside the ship; this is done to be in accordance with the regulation for displaying the U.S. flag on a national vehicle so that the star field is positioned at the front of the vessel (or the nose cone end of the shuttle).

9. Flying American flags to space originated with the flight of the first American astronaut, Alan Shepard, in 1961. Elementary students from a Cocoa Beach, Fla., school purchased the flag for Shepard to carry onboard.

10. It takes six hours for a space shuttle, aboard a crawler-transporter, to make the trip from the vehicle assembly building to the launch pad preceding a mission.

Source: http://www.usnews.com/news/national/articles/2007/09/19/10-things-you-didnt-know-about-space-exploration

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Last Issue's Winners:

Bear Claws
Jeff Devries
Michael Lieberman
April Cannon

Meat Thermometer
Levan Rowley
Chad Galbreath
Adams Andres

BBQ Grill Set
Lisa Ross
Chris Murphy

RIDDLE ME THIS! THIS MONTH'S BRAINTEASER

Send your answer to gabriel@hubindustrial.com

HIVE BORER is an anagram of a word that can be used to describe kangaroos, geese, iguanas and cows. What's the 1-word answer?

Last Month's Riddle:
A man bets his neighbor that his son can jump higher than the neighbor's garage. How did he win the bet?
Answer: The son was able to jump 2-1/2 feet high; the garage could not jump at all.

Outsunny Folding Table

Alpine 2-Person Tent

Coleman Coffee Maker